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1	UNITED STATES BANKRUPTCY COURT
2	DISTRICT OF MARYLAND
3	Case No. 24-12500-1ss
4	x
5	In the Matter of:
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7	WARFIELD HISTORIC PROPERTIES, LLC,
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9	Debtor.
10	x
11	United States Bankruptcy Court
12	6500 Cherrywood Lane
13	Greenbelt, MD 20770
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16	August 7, 2024
17	11:00 a.m.
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20	
21	BEFORE:
22	HON LORI S. SIMPSON
23	U.S. BANKRUPTCY JUDGE
24	
25	ECRO: GLORIA BELLMAN

Page 2 1 HEARING re 44 Motion to Sell and Notice of Motion filed by 2 Debtor Warfield Historic Properties, LLC, Jointly Administered Debtor Warfield Center, LLC, Jointly 3 4 Administered Debtor Warfield Historic Quad, LLC, Jointly 5 Administered Debtor Warfield Properties, LLC, Jointly 6 Administered Debtor Warfield Restorations, LLC, 7 8 HEARING re 57 Objection filed by Creditor The Town of 9 Sykesville 10 11 HEARING re 78 Exhibit/Witness List filed by Creditor The 12 Town of Sykesville 13 14 HEARING re 79 Exhibit/Witness List filed by Creditor The 15 Town of Sykesville 16 17 HEARING re 82 Response filed by Debtor Warfield Historic 18 Properties, LLC 19 20 HEARING re 83 Exhibit/Witness List filed by Debtor Warfield 21 Historic Properties, LLC, Jointly Administered Debtor 22 Warfield Center, LLC, Jointly Administered Debtor Warfield 23 Historic Quad, LLC, Jointly Administered Debtor Warfield 24 Properties, LLC, Jointly Administered Debtor Warfield 25 Restorations, LLC

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3	Warfield Center, LLC, Jointly Administered Debtor Warfield
4	Historic Quad, LLC, Jointly Administered Debtor Warfield
5	Properties, LLC, Jointly Administered Debtor Warfield
6	Restorations, LLC,
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8	HEARING re 86 Objection filed by Creditor The Town of
9	Sykesville)
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25	Transcribed by: Sonya Ledanski Hyde

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Page 7 1 PROCEEDINGS 2 Silence, please, and come to order. The 3 United States Bankruptcy Court for the District of Maryland is now in session. The Honorable Lori S. Simpson presiding 4 5 over the following video conference hearing. 6 On the 11:00 docket, the case of Warfield Historic 7 Properties, LLC and Warfield Center, LLC, case number 24-8 12500. 9 Counsel, please identify yourself for the record 10 beginning with the Movant debtor followed by Respondent 11 creditor and all other counsel. 12 MR. LICHTENSTEIN: Good morning, Your Honor. 13 Michael Lichtenstein for the debtor, and Roger Conley and 14 Steven McCleaf are also on the line, Your Honor. 15 THE COURT: Good morning to each of you. 16 MR. LICHTENSTEIN: Good morning. 17 MR. SWALLOW: Good morning, Your Honor. Bradley 18 Swallow, counsel to the Town of Sykesville. Mayor Stacy 19 Link; the town manager, Joe Cosentini; and my co-counsels, 20 Lee Rauch and Elissa Levan are also on the line. 21 THE COURT: Good morning to each of you. 22 All right. We are here for closing argument. 23 Mr. Lichtenstein, I will hear from you first. 24 MR. LICHTENSTEIN: Thank you, Your Honor. 25 Your Honor, the debtor, Warfield Center, LLC, has

Case 24-12500 Doc 102 Filed 08/22/24 Page 8 of 38 Page 8 1 moved this Court for an order approving the sale of Parcel 2 The debtor exercised its business judgment, has met its 3 burden, we believe, to approve a sale under Section 363 for to the proposed purchaser. 4 5 Your Honor will recall that Steven McCleaf, the 6 debtor's senior vice president and chief development officer, testified at the hearing, and the Court also 7 admitted the proposed sale agreement. 9 Your Honor, I'm first going to review the uncontradicted evidence which disposed of nearly all of the 10 town's objections that were set forth in their pleading that 11 12 they filed. 13 The evidence showed that the debtors own and 14 operate 63-plus acres, and that includes Parcel B, the 15 parcel at issue, which is the 3.42-acre parcel of unimproved 16 land. 17 The debtors entered into a contrast with an 18 interested purchaser for the property for the price of 19 \$5,250,000, contingent upon bankruptcy court approval. 20 The evidence showed that Sykesville is the holder 21 of a million-dollar note secured by a deed of trust on the 22 property, and Mr. McCleaf testified additionally that there

Mr. McCleaf also testified that in the debtor's business judgment, the sale of the property is in the best

is less than \$500,000 of unsecured debt.

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interest of the creditors and the estate. As was mentioned at the hearing, the sales price will more than satisfy all of the debt, both the secured debt and the unsecured debt. In fact, the sales price is about three times or more than the total debt that the debtors have, which will allow for a successful reorganization.

Your Honor, the debtor submits in light of that and the -- and what the additional evidence I'll review that the property can be sold free and clear of liens pursuant to Section 363. We set forth in our motion that we propose that the sale be approved with the Town of Sykesville's lien to attach to the proceeds at this point, and we'll see what happens later in the case.

Your Honor, Mr. McCleaf -- one of the town's objections was about marketing. Mr. McCleaf testified extensively about the marketing efforts that have taken place over several years. That includes initially their attention of a broker, Dennis Boyle, that almost resulted in an offer to purchase Parcel B in the amount of about \$850,000.

Mr. McCleaf testified about the extensive use of social media, including LinkedIn and Facebook, a CoStar listing since 2017, billboard signage, a large mailing list, a landline, and Mr. McCleaf's continuing marketing efforts.

Mr. McCleaf testified that he started

communicating with the proposed purchaser initially in 2022, which resulted in the present contract. The testimony was that there have been no other offers for this property, Your Honor.

Mr. McCleaf then testified about the lack of relationship between the purchaser and the debtors and made it clear that neither of the joint-venture partners (indiscernible) purchaser have any relationship with the debtors or any of their principles.

He stated further that the debtor is an unrelated entity with whom he had negotiated the sales contract, and he also testified about (indiscernible) extensive experience and resources.

Your Honor, the contract to purchase land has some contingencies related to land-use approval. Mr. McCleaf testified about his extensive experience in commercial real estate over many, many years, and he noted that commercial real estate development contracts conditioned on government approval are extremely common in the development business, particularly those contingent on land use approvals.

And in fact, he testified that with respect to another parcel that was previously sold in the Warfield development, there were very similar approvals required under that contract, the park site at Warfield project.

Mr. McCleaf stated that the vast majority of land

Page 11 1 sales that he has seen in his career as a property developer 2 have been contingent upon approvals, and he also testified, 3 Your Honor, that he believes that approvals could be obtained in as few as 11 months. 4 5 Moreover, he pointed out that the contract has 6 aggressive approval hurdles: timelines with deposits 7 increasing and becoming nonrefundable as the purchaser moves 8 through the land use approval process. 9 Mr. McCleaf also testified that upon exit from 10 bankruptcy, the debtor intends to seek a refinancing, which 11 could result in an even quicker repayment of the town's 12 promissory note. 13 Your Honor, I'm going to address the remaining 14 objections that Sykesville entered with respect to the 15 timing of approvals and what's required. 16 Sykesville objected on the grounds that, in part, 17 that the town asserts that the sale is unlikely to settle 18 within two years because of certain development approvals 19 that are required. 20 First of all, Your Honor, I think it's important 21 to note that no land use application or plan for a senior 22 living facility has even been produced or submitted by the

purchaser to the town, so there cannot be and was not any evidence that any such plan could or would be denied.

There was a lot of discussion and questions about

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planning and the zoning amendment, whether you need a zoning amendment or not, whether the ordinance needs to be amended. But it's really important to remember that nothing has been submitted at this point.

In fact, Mr. McCleaf testified that the exhibit to the sales contract that Mr. Rauch showed him -- which pointed out there was a diagram of senior living -- was something that Mr. McCleaf had produced and not the purchaser. The purchaser has not even submitted or come up with plans, and they have not been.

The town manager acknowledged that no determination has been made to withhold approval related to senior living on Parcel B. As the town's counsel pointed out to Mr. McCleaf, Exhibit B to the sale agreement indicates the purchaser's plan to build a multi-story senior living project. That project anticipates various types of senior living and support services offering an integrated continuum of care to customers.

While not originally shown on the preliminary PEC plan, Mr. McCleaf testified that senior living is consistent with the PEC zoning ordinance as a conditional use.

Your Honor, the planned employment center district ordinance with respect to which the Court said it could take judicial notice, includes a section on non-residential conditional uses, which is Section 180-137, various approved

uses, including adult daycare centers, assisted living facilities, nursing homes, and congregate care facilities.

In light of the foregoing, the debtor submits that no zoning amendment is required for senior housing that the purchaser plans to build.

However, there was a lot of discussion about this ordinance, and even if there were a question about whether independent living -- which is not defined anywhere or mentioned anywhere in the ordinance, Your Honor. Whether independent living falls within the ordinance or not, or any other ambiguity exists, there's a process under the ordinance to resolve such issues.

Section 180-137B mandates that any proposed conditional use not covered by the ordinance must be reviewed by the planning commission and then presented to the Board of Zoning Appeals. The Board of Zoning Appeals has final authority to approve or deny any conditional use.

Therefore, Your Honor, I think it's important to note that if there were some ambiguity about independent living, for example, neither the town manager nor the mayor whom the town a manger characterized in his testimony as a figurehead with no authority, nor the town counsel have the power to decide on proposed conditional uses. That is the decision of the Board of Zoning Appeals, which is a different body.

Page 14 1 Lacking this authority, the town could not 2 possibly predict or try to determine the outcome of any land 3 use application or plan that has not yet been submitted. It's simply not the mayor, town counsel, or town manager's 4 decision, and I would just repeat, Your Honor, again, that 5 6 no land use application or plan for a senior living facility 7 has even been produced or submitted by the purchaser. 8 So Your Honor, we don't believe that the Court 9 should pay any attention to the town's attempts here to 10 create a smokescreen about what approvals will not be 11 granted or may take a long time since nothing has been 12 submitted at this point. 13 What we believe the Court should focus on are the 14 requirements that the debtor exercise its business judgment, 15 act in good faith, have a proposal that benefits the estate 16 -- and, Your Honor, this contract clearly benefits the 17 estate as it's going to pay everybody in full. 18 And for all of those reasons, Your Honor, we would 19 respectfully request that the Court would overrule the 20 town's objection and enter the order approving the sale. 21 Thank you, Your Honor. 22 Thank you, Mr. Lichtenstein. THE COURT: 23 Mr. Swallow, who will be giving closing for your 24 team?

MR. SWALLOW:

(Indiscernible), Your Honor.

25

I will

address the Court.

Thank you. Your Honor, as Mr. Lichtenstein correctly pointed out, it is the debtor's burden this morning to demonstrate that the proposed sale is an exercise of the debtor's sound business judgment.

When I addressed the Court on Monday afternoon, I told the Court that sound business judgment includes the determination that there are sound business reasons to support the sale if the sale is (indiscernible) adequately reasonable notice, the sale practice fair and reasonable, and the sale is proposed in good faith.

In a situation like this one where the contract has contingencies, it's also important to consider the likelihood that the sale will settle within a reasonable time and provide value to the estate.

And lastly, Your Honor, I believe I mentioned that it's not the town's burden this morning to demonstrate that the proposed sale is not a sound exercise of good business judgment by the debtor but that the debtor has to demonstrate that in fact it is.

When I addressed the Court on Monday afternoon, it didn't occur to me that we were going to be dealing with an issue of adequate and reasonable notice, but that became clear in the course of Mr. McCleaf's testimony, as alluded to by Mr. Lichtenstein in his argument a moment ago.

We spent considerable time looking at the contract that was put forward in April when this motion was filed, and that contract contained in Exhibit B on page 0039 of Exhibit M-1, and it had a (indiscernible) B on page 4, and Provision 2-A on page 6 that said Exhibit B is the, in one case, the concept plan and the second case the preliminary site plan or the project that the purchaser planned to develop.

That site plan shows that on floors three and six

-- three through six of the proposed development, the units

that would be put on the project would be I, L, or

independent living units.

When Mr. McCleaf took the stand, he said, "Oh, the contract the purchaser signed incorporating that site plan as the plan for the development that the purchaser plans to pursue, that's not really the site plan. That's just a marketing paper that Warfield uses.

If that's the case, Your Honor, we don't have a site plan to evaluate when looking at the contract of sale. Even though three months have passed, we never knew until Monday that what we thought the purchaser was proposing to develop isn't really the site plan at all, and that there is no site plan attached to the contract.

Now, Mr. McCleaf continued in this testimony to say that what the purchaser really intends to do is develop

a continuing care series of units on those floors.

Now, the term "continuing care" is not a term that is found anywhere else in the contract, and Your Honor has had a chance in the last few days to see the zoning statute that governs the project that we're talking about.

Continuing care is neither permitted nor comital use under that zoning statute, and if it isn't a permitted use, it's a prohibited use.

What we don't have, Your Honor, in light of the fact that Mr. McCleaf is now disavowing the exhibit that's purporting to be the development plan or the purchaser's development is testimony from the purchaser.

At this point, I think everybody would like to know what the purchaser thinks the development is going to be because obviously if you sign a purchase contract that has a preliminary concept planned that says we're going to put an independent living facility on Parcel B, that doesn't mean that's what we're really going to do.

Where we are now is that we either have a development plan that is reflected in the concept plan, in which case the purchaser is going to add 116 new residential units to the PEC which, as both Mr. McCleaf and Mr. Cosentini testified, is in excess of the 36 units that currently are permitted under the PEC zoning, or Mr. McCleaf's testimony is that the concept plan was really just

a Warfield marketing document, and so nobody knows what the purchaser plans to do with this property if the board approves the sale.

For those reasons alone, Your Honor, we haven't been given any notice if Mr. McCleaf and Mr. Lichtenstein are to be believed at what this purchase contract really is, and we didn't know that until Monday afternoon when Mr. McCleaf testified.

Turning to the development approvals, Mr. McCleaf testified that he believes that the use, whatever that may be for this project to be developed by the purchaser, is permitted under the current PEC zoning, and he said that "we" can change the PEC plan. That testimony was vague and unsupported.

He admitted that the phrase "senior living doesn't appear in the zoning text, and that when the PEC concept plan that was approved back when the Warfield debtors required titles to the various parcels that they had, the use for Parcel B was thought to be a retail use such as a hotel, and the website that Warfield had, Mr. McCleaf testified, even said that there isn't a hotel with a 10-mile radius of Parcel B.

The contract states and Mr. McCleaf admitted that there were going to need to be various development approvals in order for the proposed use to be -- to be allowed. And

now we don't even know what that proposed use is if it were going to be in connection with the concept plan that was attached to the contract of sale. The conditional use that the parties claimed that there would be in order to do what they want to do with the project wouldn't be enough. They would need a Zoning (indiscernible) amendment to make way for all the additional residential units that would be developed on floors three through six.

But in order to get the settlement that the purchaser and the debtor claim they need in order to pursue what their plan is, we do know that there's going to be a period of approximately 22 months when the town is held at bay waiting for action by the purchaser.

That 22-month period is referred to in the contact as an entitlement period, but I think it's important to be clear that the debtor is not entitled to any of the approvals or changes to the PEC zoning that they need in order to get this project done. Rather, the town is entitled to have the PEC as a whole developed pursuant to a well-thought-out design in accordance with a strategic vision and in a way that's harmonious and synergetic between the different land uses on the various parcels.

When the parcels were sold to the Warfield debtors, they knew that they were subject to the PEC zoning.

And so to come to now and claim that they can change the

zoning if they need to is not -- is not something the Court should countenance.

The last thing I would say about the entitlement period is that there is no risk to the purchaser or the town during this time. The deposit that Mr. Lichtenstein refereed to is \$100,000. When you compare that \$100,000 to the \$5.25 million proposed purchase price, it is a drop in the bucket.

And if you scrutinize the language of Section 1(c) of the contract, that purchase -- or that deposit is never nonrefundable unless development approvals are granted. And in this case, since we now know that we don't know what the purchaser proposes to do with the project, we don't even know which development approvals are needed or whether the contract adequately foresees the ones that they need to get during this entitlement period.

So Your Honor, all of the risk, if the Court approves this contact, would be on the Town of Sykesville.

And you heard testimony from Mr. Cosentini that the town is not going to be able to consider a development plan for Parcel B in isolation. It has to consider the development plan for all the parcels as a whole.

We went through this process before the debtors acquired title to the other parcels. There is a four-year process that resulted in the agreement upon the PEC concept

plan. Two years ago, the debtors tried and failed to change the zoning in the PEC district to increase residential density, and it didn't pass. There's no reason to think that a plan like the one that was outlined on Exhibit B to the contract that requires an increase in residential density would pass any more today than it did then.

But what we do know is that if Parcel B is going to proceed with this contract and this proposed purchaser, there's going to need to be a plan for development as a whole, and I would refer Your Honor to Section 180-134, the preparatory provision in the zoning statute. That contains all of the outlines of what the town expects its Planned Employment Center district to look like when it's fully developed.

To boil it down into some short phrases, there needs to be a demonstration that this use for Parcel B together with all the other uses will produce a cohesive, integrated employment zone where the land uses are compatible vis-à-vis one another.

We have no evidence of what the debtors propose to do with the other parcels. In fact, Mr. McCleaf said that right now there isn't a plan. He merely said in his testimony that if the Court approves the contract, then by the time the purchaser seeks its development approvals, then the Warfield debtors will certainly come with their plan to

support it. But now that we're not even sure what the purchaser proposes to do with Parcel B, it's hard to know what development tools a purchaser needs and how long it will take to get them.

While this time passes, what we do know is that the other parcels are continue to -- are going to continue to stagnate. The development will not move forward, and the Parcel B historic structures will continue to be neglected. They will not get the stabilization and rehabilitation that they need from the debtors who have defaulted on their obligations on the agreements that we discussed on Monday afternoon so that all of the risk, if this contract is approved, falls on the town, and none belongs to the debtor or the purchaser.

So for all these reasons, Your Honor, the Town of Sykesville urges the Court to deny the motion to approve the sale as not a reflection of the sound business judgment of these debtors.

Town of Sykesville is not only the largest creditor in the case but the most significant stakeholder as it is the zoning authority with the obligation to its constituents to make sure that there's a cohesive development in the PEC district, and these debtors have not shown that approval of this contract will benefit the town. It also failed to show that it is a contract that is likely

	Page 23
1	to result in a settlement within a reasonable time and
2	return value to the estate.
3	So for those reasons, we ask the Court to deny the
4	motion.
5	THE COURT: Thank you. I appreciate all counsels'
6	presentations and argument in this case. I am going to take
7	the matter under advisement. I don't sit on things very
8	long, but I do want to take some time to review everything
9	carefully and give this the consideration that it requires.
10	So I will be in touch with you. I'll either issue
11	something written or Ms. Bellman will reach out if I decide
12	to do an oral ruling, and we will get moving on it. It
13	won't sit.
14	MR. LICHTENSTEIN: Your Honor
15	MR. SWALLOW: May I ask the Court a question? Oh,
16	let Mr. Lichtenstein, speak.
17	THE COURT: Yes.
18	MR. LICHTENSTEIN: I was just going to say may I
19	have a brief rebuttal?
20	THE COURT: Yes. Yes, yes. You can have a
21	brief rebuttal. Sorry about that.
22	MR. LICHTENSTEIN: Thank you.
23	Brad, did you want to ask something?
24	MR. SWALLOW: I'll wait until your rebuttal.
25	MR I.TCHTENSTEIN: Thank you I'll be very brief

I just want to raise a few points, Your Honor.

Number one, as Mr. Swallow said, he went through the factors required for the debtor's business judgment.

The first is that the price be adequate and reasonable.

Given that it's more than three times enough to pay all of the creditors in full -- which, as Your Honor knows -- is very unusual in a Chapter 11 case, I think we've meet that burden.

This contract was proposed in good faith. There's no evidence that there was anything but good faith. The marketing efforts have been taken for years. This is the only contract that has resulted.

And the third factor is adequate notice that there's no issue about.

And so I think we've clearly met the burden of proof in terms of exercising the business judgment.

Mr. Swallow very creatively tried to make an argument that maybe there wasn't adequate notice because they thought it was senior living, and they're not really sure what it is.

But the reality is that I know the judge will -the Court will look at the contract again. And if you look
at page 4, it says on page 4 of the contract, "Purchaser
intends developing the property as senior housing." There's
no question. This is not some surprise all of a sudden.

And what Mr. McCleaf simply said was that he was the one who created that exhibit. He didn't say that that is not what they intend on doing. In fact, on page 4, it says here a copy of the proposed concept plan is attached as Exhibit B.

So there's no issue here that they plan on having senior housing, and the debtor's perspective is that no zoning changes are needed. Town has a different view, but as I said before, the town's not the one who gets to decide. If there are any disputes or issues about it, it goes to the Board of Zoning Appeals.

And Your Honor, I don't believe, respectfully, that it's an issue for this Court, the bankruptcy court, to be deciding when they haven't even submitted a plan yet.

And finally, with respect to what the debtor plans to do on the other parcels has nothing to do with the sale that's before the Court today. And Your Honor, we'd respectfully request that the Court enter the order approving the sale so it can go forward.

Thank you.

THE COURT: Thank you, Mr. Lichtenstein.

And Mr. Swallow, your question?

MR. SWALLOW: Yes, Your Honor. It occurred to me that we didn't have any evidence during the hearing on Monday about the need for a waiver of the 6004 stay given

Page 26 1 that this is a contract that, if it settles at all, could 2 settle as late as two years from the date of today's 3 hearing. We don't think there's any urgency to waiving a 4 5 stay. We haven't heard a reason why the stay should be 6 waived. And we would argue that there's no cause to do it, so I just wanted to put that out there. 7 8 I'm not going to re-rebut what Mr. Lichtenstein 9 just said. I'll stand with what I've already told Your 10 Honor as our closing, but I would urge Your Honor to 11 consider the issue of whether it's appropriate to waive the 12 stay while you're deliberating on the main points of the 13 motion. 14 THE COURT: Thank you. All right. I will be in 15 touch as soon as I have a timeframe in mind. And again, I 16 appreciate everybody's participation. It was well presented 17 and has given me a lot to think about. 18 MR. LICHTENSTEIN: Thank you, Your Honor. 19 MR. SWALLOW: Thank you, Your Honor. 20 THE COURT: Thank you. 21 MR. SWALLOW: Thank you. 22 MR. LICHTENSTEIN: thank you. 23 CLERK: Court is adjourned. 24 (Whereupon these proceedings were concluded at 25 11:28 a.m.)

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1	CERTIFICATION
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3	I, Sonya Ledanski Hyde, certified that the foregoing
4	transcript is a true and accurate record of the proceedings.
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8	Sonya Ledanski Hyde
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22	Suite 300
23	Mineola, NY 11501
24	
25	Date: August 21, 2024

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[approval - commercial]

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